

George W. Ball
Chairman of the Board

Douglas B. Ball, Ph. D.
President



Answered
7/8/82
Official Seal of the American Numismatic Association
Personal Address Representative

NASCA

265 Sunrise Highway, County Federal Building, Suite 100, Nassau, N.Y. 11570, Telephone: 516-764-6677

June 24, 1982

American Numismatic Association
P.O. Box 2366
Colorado Springs, CO 80901

Dear *Eric*;

As one of the more distinguished dealers - collectors in the paper money field in the United States (U.S. paper money only) you are being asked to kindly furnish me with answers to the enclosed questionnaire which is an official inquiry of the American Numismatic Association.

As you may have read in the publications approximately a year ago, I was appointed as one of George Hattie's last acts as Chairman of a committee to investigate the important question as to whether or not the American Numismatic Association could or should grade and or authenticate United States paper money. The importance of this question and the numerous inquiries made of the Association on this point necessitate that we consult with people such as yourself whose opinion could be used by the Committee of the basis of a recommendations to be made to the A.N.A. during its forthcoming meeting in Boston. We would very much appreciate it if you could have an answer back to us not later than the first of August in order that the answers could be collated, a report prepared agreed to by the committee members and in the hands of President Wilbe (per the good offices of committee members Steve Taylor) at that time.

Sincerely yours,

Douglas B. Ball
Douglas B. Ball
President

DBB/ci



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QUESTIONNAIRE

1. Do you believe that the American Numismatic Association should provide through ANACS or some other means a service for the grading and authentication of United States Paper Money (to include colonial, continental, confederate, obsolete and script notes, state notes and United States currency in all forms including national bank notes and fractional currency bills)?
2. Do you believe that ANACS would be the appropriate means for handling this business, should the Association undertake to provide this service? If not, who or what if anything would you recommend? *Yes*
3. If ANACS did handle this material, what personnel do you think they would need and what measures do you think ANACS ought to take in order to make sure its position and rulings would command appropriate respect? If you have specific persons to recommend to serve on the grading committee of ANACS, we would appreciate any suggestions you might have.
4. Do you believe that the ANA whether or not it takes on the formal business of grading and authenticating United States paper through ANACS or someother body could or should establish officially published criteria for grading notes? Please state your reasons for either a positive or negative reply.
5. How would you rate the average grading employed in the industry today in terms of your standard? Do you feel that there may have been laxity in such matters and that possibly a substantial number of persons may have bought over-graded and therefore over-priced material?
6. Listed below are a number of grades commonly used in the advertising of paper money. We respectfully ask that you review these and write next to them a verbal description which you feel will be appropriate to the same and which you would expect such a note to have if you were buying it.

-cont'd-



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Gem Uncirculated -
Choice Uncirculated -
Uncirculated -
Almost Uncirculated -
Extremely Fine -
Very Fine -
Fine -
Very Good -
Good -
Fair -
Poor -

Douglas Ball
R.M. Smythe & Co.
26 Broadway
New York, NY 10004-1701

March 1, 1993

Dear Doug:

Thank you for the engraving information on the New Jersey 1786 issue. It will be put into my amendments.

As to the auction catalogs you are preparing to send please note that our organization is not for profit and [REDACTED]
[REDACTED]

My best,

Eric P. Newman

Mr. Douglas B. Ball
R.M. Smythe Co.
26 Broadway
New York, NY 10004

February 8, 1993

Dear Doug:

Thank you again for the congratulations on the Virginia Assembly episode. It was such a shock to me.

I enjoyed talking to you about the James DuPont scrip items and have the following comments as to those you wrote me about.

(1) As to the Canaan items attributed by DuPont to Connecticut, these are in my opinion from Canaan, New York, which is closer to Stockbridge than Canaan, Connecticut. The York money mention makes these New York items. They are listed as unidentified New York in my book.

(2) As to the First Presbyterian Church in Newark, the item I saw had the date cut off or torn off the left end of the face. I will correct my entry to show the date is on all the issue.

(3) The Little & Bloomfield is listed in my book under Burlington Nail Manufactory. The year in my listing is wrong. I need a good picture of the item. A lighter xerox would be helpful.

(4) Moore Furman is a new denomination to me.

(5) Both Craft items are new denominations to me.

(6) The John E _____ form was used by several people in Philadelphia and one with a different border was sent to me after the 1990 edition was published.

(7) The Presbyterian Congregation at Ballstown 2 pence is already listed in my book.

(8) The counterfeit 6 pence, 1772 plate C is new to me. I need a lighter photocopy.

I greatly appreciate your continued help in adding to my book. You show such wonderful spirit in aiming for perfection and that is what I like.

Please send me catalogs of your firm as indicated on the enclosed memo.

My best,
Eric P. Newman

Douglas Ball
R.M. Smythe & Co.
26 Broadway, Suite 271
New York, NY 10004-1701

April 26, 1993

Dear Mr. Ball:

I was deeply disappointed in not being able to acquire Lot # 5248 in the mail portion of the April 8, 1993 auction. You told me that you had a person who would take care of me. I submitted a bid several times your estimate with written instructions to increase it if necessary as I wrote that I really wanted the item. Please look at my bid sheet. The item sold for a trifle more than my basic bid.

Is there a possibility of getting this item for me as a mistake was made somewhere? Could someone have known my bid?

Please do what you can for me.

Sincerely,

Eric P. Newman